

BAYER PAKS OFFER SOLUTIONS FOR YOUR SPECIFIC TURF NEEDS.

Each of our customized PAKs contain the products you need to effectively treat cool season turf, no matter where you live. Choose the PAK that's right for your course and save on the products that best fit your individual needs.

Earn an additional 2% rebate on your entire purchase when you order any PAK* between October 1 and October 31, 2011.

THE SOONER YOU ORDER, THE MORE YOU CAN SAVE. PLACE YOUR ORDER TODAY.

BAYER SEASON PAK™: \$29,500

The Bayer Season PAK is back, offering you the performance of complete insect and disease control you need to manage your golf course. As an added bonus, all customers who purchase a Bayer Season PAK get the maximum rebate on all purchases during the program.

PRODUCTS	UNITS/PAK	UNIT SIZE	USE RATE	ACRES COVERED
Banol*	2	2 x 1 gal/case	1.3 oz/1,000	9
Bayleton* FLO	1	2 x 2.5 gal/case	0.5 oz/1,000	29
Chipco* Signature™	14	4 x 5.5 lb/case	4 oz/1,000	28
Interface*	9	2 x 2.5 gal/case	3 oz/1,000	44
Merit* 75 WSP	1	110 x 1.6 oz/drum	6.4 oz/acre	27.5
Tartan*	6	2 x 2.5 gal/case	2 oz/1,000	44

Bayer Season PAK Terms of Payment: \$9,500 by 4/4/12; \$10,000 by 5/3/12; \$10,000 by 6/1/12.

BAYER ESSENTIALS PAK™: \$17,500

The Bayer Essentials PAK is built on key products you know and trust, with the flexibility you demand.

PRODUCTS	UNITS/PAK	UNIT SIZE	USE RATE	ACRES COVERED
Merit 75 WSP	1	110 x 1.6 oz/drum	6.4 oz/acre	27.5
Bayleton FLO	1	2 x 2.5 gal/case	0.5 oz/1,000	29
Tartan	3	2 x 2.5 gal/case	2 oz/1,000	22
Interface	5	2 x 2.5 gal/case	3 oz/1,000	24
Chipco Signature	8	4 x 5.5 lb/case	4 oz/1,000	16

Bayer Essentials PAK Terms of Payment: \$7,500 by 5/3/12; \$10,000 by 6/1/12.

BAYER GREENS PAK™: \$6,000

The standard for your greens management program, anchored by the products that provide the superior turf quality you know and trust.

PRODUCTS	UNITS/PAK	UNIT SIZE	USE RATE	ACRES COVERED
Chipco Signature	8	4 x 5.5 lb/case	4 oz/1,000	16
26 GT*	5	2 x 2.5 gal/case	4 oz/1,000	18

Bayer Greens PAK Terms of Payment: Full payment must be received by 6/1/12.

STRESSGARD™ TRANSITION PAK™: \$4,750

With *StressGard* Formulation Technology, this PAK program enhances overall turf quality, improves plant health and protects against harsh environmental stress that can damage your turf.

PRODUCTS	UNITS/PAK	UNIT SIZE	USE RATE	ACRES COVERED
Chipco Signature	4	4 x 5.5 lb/case	4 oz/1,000	8
Interface	1	2 x 2.5 gal/case	3 oz/1,000	5
Tartan	1	2 x 2.5 gal/case	2 oz/1,000	7

StressGard Transition PAK Terms of Payment: Full payment must be received by 6/1/12.

**StressGard* Transition PAK requires an additional purchase to meet the \$5,000 minimum.

For more information on this year's program, log on to BayerFallSolutions.com

PROMOTION PERIOD: PRODUCT INVOICED FROM OCTOBER 1 THROUGH DECEMBER 9, 2011
SUBMISSION FORMS MUST BE POSTMARKED BY DECEMBER 31, 2011

BAYER PAKS	# PAKS	PRICE/PAK	TOTAL \$
Bayer Season PAK™		\$29,500	
Bayer Essentials PAK™		\$17,500	
Bayer Greens PAK™		\$6,000	
StressGard™ Transition PAK™		\$4,750	
			(A) \$

AGENCY PRODUCTS*	UNIT SIZE	# UNITS	PRICE/UNIT	TOTAL \$	SELECT REBATES (MINIMUM QUANTITY†)	SELECT REBATES \$ (# OF UNITS x REBATE)
Chipco Triton® FLO	4 x 1 gal/case		\$2,550.00		\$60/gal - 8 gal	
Merit® 75 WSP	110 x 1.6 oz/drum		\$1,250.00		\$200/drum - 3 drums	
Reserve®	2 x 2.5 gal/case		\$700.00		\$28/gal - 20 gal	
Tartan®	2 x 2.5 gal/case		\$2,376.60		\$70/gal - 20 gal	
Banol®	2 x 2.5 gal/case		\$1,850.00			
Bayleton® 50 WSP	50 x 11 oz/drum		\$3,054.00			
Bayleton® FLO	2 x 2.5 gal/case		\$3,335.70			
Interface®	2 x 2.5 gal/case		\$750.00			
NON-AGENCY PRODUCTS**						
26 GT*	2 x 2.5 gal/case				\$20/gal - 40 gal	
Allectus® SC or GC SC	4 x 1 gal/case				\$30/gal - 28 gal	
Armada®	drum or case				\$12/lb - 18 lbs	
Compass®	drum or case				\$50/lb - 8 lbs	
Chipco® Signature™	4 x 5.5 lb/case					
Dylox® 420 SL	2 x 2.5 gal/case					
Forbid®	6 x 8 oz/case					
ProStar®	4 x 3 lb/case					
Proxy®	2 x 2.5 gal/case					
				(B) \$	(D) \$	

*All agency products purchased during the program period qualify for terms due June 1, 2012.

**Rebates will be paid on sales price of the unit, less sales tax.

†Component product quantity in PAK(s) counts toward minimum quantity, but does not earn Select Rebates.

CALCULATE YOUR REBATE

PURCHASE TOTAL	Base Bonus	October Bonus***	Bayer PAK Bonus+	TOTAL PROGRAM REBATE++
\$5K-\$9,999	2%	1%	1%	4%
\$10K-\$14,999	3%	1%	1%	5%
\$15K-\$24,999	4%	1%	1%	6%
\$25K-\$29,999	5%	1%	1%	7%
\$30K+	6%	1%	1%	8%

(C)

Total \$ (A+B)	X	Total Program Rebate (C)	=	Total Program Rebate \$
				Select Rebate \$ (D) (if applicable)
				+
				Grand Total Rebate \$
				=
				or x100 = Bayer Accolades® Points
				pts

***Awarded on purchases invoiced October 1-31, 2011.

+Awarded on total orders during program period with purchase of any Bayer PAK.

++Reflects maximum rebate allowed within Purchase Total segment.

YOUR INFO

I would like to receive (choose one): Bayer Accolades® points or Distributor Credit **Bayer Accolades Member ID** _____

Electronic Purchase Confirmation (I'd like to have my purchases from a Bayer distributor or agent confirmed electronically)

Yes, I'd like to receive Bayer Fall Solutions information via email.

Contact Name _____ Company or Golf Course Name _____

Street _____ City _____ State _____ ZIP _____

Phone _____ E-mail _____

Distributor/Agent for Sale and Delivery _____ DSR Name _____

Please send this form, along with invoice(s) (or copies) showing proof-of-purchase, to: Bayer Fall Solutions Program, P.O. Box 410266, Kansas City, MO 64179, fax to: 1-877-652-2937, or scan and email to Bayersupport@datacoremarketing.com. Please note: Handwritten invoices and/or purchases orders will not be accepted. National price does not include any state or mill tax. All forms must be postmarked by December 31, 2011.

All purchases will be confirmed electronically if paper invoices are not submitted. Please note this may extend fulfillment of rebate. Questions regarding submission may be directed to Bayer at 1-888-456-6464. Any customer who chooses Bayer Accolades points in lieu of a distributor credit will be matched to current Bayer Accolades Rewards member database. If no match is found, customer will be automatically enrolled in Bayer Accolades and assigned to a new account number. Purchases qualifying for rebates will be the net of rewards and credits. Order acknowledgements do not replace product invoices. All product must be invoiced between October 1 and December 9, 2011 to qualify. Rebate calculations will be based on the date of actual product invoice. Rebates will only be paid or delivered to the company or name listed on the invoice. No checks can be issued to a third party. Please allow for rebates to be fulfilled by August 31, 2012. Only end-user purchases qualify for this program, and resale of product(s) purchased within this program will not qualify for rebates of Bayer Accolades points. Bayer CropScience LP, Environmental Science Division, 2 T.W. Alexander Drive, Research Triangle Park, NC 27709. 1-800-331-2867. www.BackedbyBayer.com. 26 GT (reg'd), Accolades (reg'd), Allectus (reg'd), Armada (reg'd), Banol (reg'd), Bayer (reg'd), the Bayer Cross (reg'd), Bayer Essentials PAK, Bayer Fall Solutions, Bayer Greens PAK, Bayer Season PAK, Bayleton (reg'd), Chipco (reg'd), Chipco Triton (reg'd), Compass (reg'd), Dylox (reg'd), Forbid (reg'd), Merit (reg'd), Nortica (reg'd), ProStar (reg'd), Proxy (reg'd), Reserve (reg'd), Signature, StressGard, StressGard Transition PAK and Tartan (reg'd) are trademarks of Bayer. Please verify state registration of these products in your state before selling, using or distributing. Always read and follow label instructions carefully. © 2011 Bayer CropScience LP. MPI105